

focused

flexible

fast



"Savill Hicks Corp Pty Ltd aims to provide excellence in quality service through understanding the needs of its clients and the Insurance Industry, and by ensuring the most suitable product meets the financial requirements of its customers."



About us

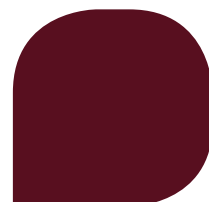
SHC has built a national company to create innovated solutions in the insurance market to help clients. SHC recognised many years ago the need to have individualised products to be built around clients unique needs and expectations. Today, SHC is renowned for providing professional expertise coupled with efficient and effective product delivery. The brokerage has a unique perspective and a set of high business principles. SHC differentiates itself by going beyond traditional boundaries to help clients succeed.


Three main principles set SHC apart:

One of SHC's core values is always maintaining a client focus. Recognising the unique needs of different client groups, SHC's professionals specialise by product and client industry. By accurately listening to its clients and working with them as a partner, SHC can best develop solutions that work immaculately with their business. Only in this manner can SHC help clients uncover and mitigate risks, so they can continue to operate as an ongoing success and continue their "vision".

Another core value of SHC is that its success is founded on an unwavering commitment to personal and professional integrity, ethics, honesty and fair dealing. SHC's senior management team and Board embrace these principles. SHC has adopted strong corporate governance practices that reflect this commitment and ensure that the company is managed with integrity.

SHC's third core value is innovation. SHC builds on its strength and success by providing creative and resourceful solutions for its clients. The agility of SHC ensures its commitment to innovation advances its development to remain a market leader in the provision of risk management and product delivery. In this fast changing business climate, SHC strongly believes that originality and advancement is imperative in providing clients with contemporary solutions.





“With SHC, setting the policy is easy and claims are handled efficiently. In addition, their follow up is excellent. Put simply, SHC are just good to do business with.” – SHC Client

Our business is your business

SHC is in the business of identifying, analysing and administrating risk.

Managing risk exposures is the key to allowing organisations to reach their full potential and maximise opportunity and goals.

With businesses today facing increasingly complex risks and workplace challenges, insurance and risk management is now widely viewed as a critical boardroom issue. All facets of an organisation – including sales, service, HR, IT, legal and accounting – are delicately linked and dependent upon one another to produce an efficient, profitable operation. Unfortunately, there are always internal and external forces that constantly threaten the fragile balance.

Using the appropriate combination of risk mitigation, risk transfer and risk financing, SHC creates and implements customised solutions for its clients. It is able to assist all sized accounts in anticipating and managing risk, transforming workplace issues into opportunities for growth and improvement.

As a full-service broker and leader in all areas of insurance and risk management, SHC works intimately with clients to understand their business and objectives. SHC then couples its depth of experience to deliver innovated, integrated, tailored solutions which respond to a client's highest risk exposures.

SHC's expertise and initiatives have increasingly come to the fore for its clients since the implementation of changes to local legislation. The company's internal corporate governance and compliance is one of its highest priorities. The company's internal documented procedures and frequent audits of processes, administration and finances ensure that the company's self-imposed high quality standards are continually met.



Premium products

In line with one of SHC's core values of innovation the company can source product programs from all parts of the world if necessary. To align itself and its clients with governing legislation, SHC can easily access Lloyd's syndicates and international markets, should local markets not provide suitable solutions. With the main priority being the mitigation of risk and maximum coverage thereof, SHC is able to ensure the products are matched to the risk at an acceptable value.

SHC management regularly meets with its partnerships in London and overseas, to further expand its product development and improvement of product delivery.

SHC continues to invest substantially in computer software IT, enhancing the product distribution to its clients. SHC continues to consult and deal with international organisations to improve its various local distribution centres to superior technological standards. In a number of product areas, SHC is the market leaders in the provision of product delivery and IT solutions in Australia and abroad.

**“We would recommend SHC to any potential client, as its prompt service is extremely professional in all facets. SHC knows our business, which ensures the right insurances are in place at the right premium.”
– SHC Client**



At your service

With its substantial reach, experience and respected position within the insurance broking industry, SHC is able to offer an exceptional level of service to its corporate clients.

Its size and standing, however, have not come at the expense of its ability to offer a highly personalised level of service. On the contrary, SHC has built its reputation and business on the strength of its ability to adapt to the changing, specific needs of its clients.

The combination of its reputation, expertise and flexibility makes SHC a compelling alternative for all sized accounts. In addition, SHC partners only the highest quality professionals in the industry to delivery a comprehensive risk approach to the programs of its clients.

SHC offers complete Corporate Insurance Programs across a host of industries, including, but not limited to, Finance, Business Services, Energy, Resources, Manufacturing, Health, IT and Construction. SHC has a strong affiliation with all “green” companies and industries that are environmentally conscious.

SHC’s Construction and Infrastructure Division is in fact one of the largest national distributors for the Industry – one of Australia’s largest industries.

Business is personal

The experienced and responsive SHC teams are governed by a strict internal policy in terms of delivering the company’s service standards. SHC’s high service values are well documented and policed to ensure all quality principles are adhered to. This extends to micro service levels of telephone manners and response times.

Unique also in the industry is SHC’s internal Service Level Agreements (SLAs). Through the SLAs, the performance of each employee is measured against the high standards set by company.

Put simply, SLAs ensure that SHC operates in the best interests of its clients. SHC commits its services and resources to understanding a client’s company, its industry, and its risk mitigation requirements. SHC’s recommendations and solutions are always driven by what is in the client’s best interests. In the event of any breach of these documented SLAs the company provides additional benefits to clients as compensation free of charge. Adherence to these principles will be enforced by a series of enhanced internal controls, including regular compliance reviews, audits and review by the Board of Directors.

Clients benefit greatly from SHC’s reaction time, which is far superior to any other insurance broker in the industry. SHC’s SLAs provide an added guarantee for clients that their pressing needs are managed in a timely and professional manner. SHC is renowned throughout the industry for its claim handling service, which ensures claims are paid in the timely fashion, when its need is the greatest. SHC’s recognition of the high standard required for the management of claims sets the company apart from traditional brokers.

A scenic view of a winding road overlooking a coastline with mountains in the background. The road is paved and has double yellow lines. The coastline features a mix of rocky cliffs and sandy beaches. The mountains in the distance are hazy and blue-toned. The sky is clear and light blue.

“The greatest benefit we receive from SHC is that it invariably secures the best rates and deals for us from insurance companies.”
– SHC Client

In profile: SHC management

The board of SHC oversees a highly-skilled and professional management team which is committed to ensuring the highest level of service is extended to all SHC clients.

SHC's local management teams execute and oversee all service and management functions required by their clients in accordance with the documented Service Level Agreements and the company's core values. SHC continually aims to not only meet but exceed the needs and expectations of all clients.

The management team at SHC boasts the highest quality of executives in their field within the industry. When a client meets or speaks with a dedicated SHC manager, they are in fact dealing with an experienced expert – an expert who best understands the prevailing insurance requirements of the corporate environment at any given time.

The executives express, either prior to the execution of a new program or renewal thereof, its services, compensation and the program itself in easy-to-read detail for the complete understanding and sign off from the client. This eliminates any levels of confusion and ensures the client knows precisely the levels of risk mitigation it has accepted on an intimate individual basis.

SHC does not accept contingency compensation from insurers and conducts its business in accordance with its "best practices" guidelines and local legislation.

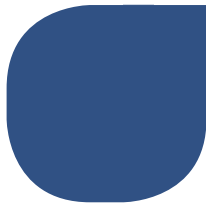
Compliance matters

SHC's reputation is founded on an unwavering commitment to personal and professional integrity, ethics, honesty and fair dealing.

SHC has adopted strong corporate governance practices, both reflecting this commitment and ensuring that its company is managed with integrity.

“As well as being efficient and professional, SHC have always offered us a highly personalised level of service. It gives us great peace of mind to have people of the calibre of SHC looking out for your best interests.” – SHC Client





Building on a foundation of strength

SHC was established in 1993 after initially trading as Savill Hicks & Associates from 1990.

As a result of considerable investment in its executives, staff, IT solutions, internal processes and overall infrastructure, the company now enjoys being a Licenced Insurance Broker Australia wide. The company is committed to maintaining its ongoing level of investment. SHC continues to break new ground in developing original software, in order to increase its service levels and product distribution to its clients.

SHC has experienced substantial growth since its inception. Based on its past performances and its commitment to the insurance industry, the company forecasts further significant growth as a result of the industry's demands for its products and service.

SHC has been able to develop specialised relationships with some of Australia's largest Insurers. These relationships allow SHC to provide products to the industry which cannot be accessed by any other broker nationally. SHC has also forged close working relationships with leading re-insurers as well as insurers, in addition to overseas partnerships that expand its reach beyond traditional brokers.

As such, SHC can provide stand-alone solutions for an insurance program – generally completely in-house.

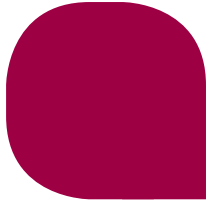
The company's facilities in the provision of these products are second-to-none in quality and delivery.

In order to ensure it caters correctly to the needs of its corporate clients – and to build on its reputation and business relationships – SHC is constantly investing in its people in order to better service its existing and new clients.

SHC continues to differentiate itself by going beyond traditional boundaries to help clients succeed. In recognising the unique needs of different client groups, SHC's professionals specialise by product, function, and client industry – all co-ordinated by strategic account managers, who factor in a holistic view of a client's needs.

By genuinely listening to its clients and working with them as a partner, SHC can best develop solutions which work seamlessly with their business.

Only in this manner can SHC help clients uncover risks and discover new opportunities to make their businesses more successful, now and into the future.



“On a day-to-day basis, SHC has always delivered exactly what I’ve needed at any given time with an excellent level of service.

But it’s when dealing with out-of-the-ordinary issues that truly show how valuable it is to have the people at SHC in your corner.”
– SHC Client

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